



# [Customer/Industry Vertical] Success Story

*GURUNANAK HOSPITAL*

# Outline (Each Topic on a Different Slide)

- How was the opportunity discovered?
- What was the main challenge?
- What was the solution provided?
- Why was Xorcom selected?
- How long did the process take (milestones)?
- What were the decision-makers' job titles?
- What would you have done differently?

# How the Opportunity Was Discovered

- We were looking for a solution that was pocket friendly.
- A solution that has better features in terms of accountability (.i.e who called who at what times and was the call received or dropped)
- A solution that is easy to manage and navigate a round and at the same time good security features.

# The Main Challenge

- Change, it didn't take long before the switchboard team could adapt to the new set up.
- Has reduced by more than 75% of the frequent complains.

# The Solution We Provided

- The best and would recommend any other organization.
- CXR2000 (55 extensions)
- Fanvil IP Phones

# Reasons Xorcom Was Selected

- After survey on what was in the market
- Our budget

# Project Milestones

# Who Was Involved in Decision-Making

- The CEO of the organization and the IT manager.



# What We Would Have Done Differently

- You Have provided the Exact Solution which we were looking for and Xorcom PBX is user friendly, easy to use and the beauty is its Mind Blowing Performance, Features, Reliability, etc.

**THANK YOU**

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